

Mercer enters into strategic alliance with Staffcare

In March 2009 Mercer entered into a strategic alliance with Staffcare Limited. Mercer utilises Staffcare's flexible benefits technology platform to support its flexible benefits and total rewards administration business.

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The agreement replaced the previous partnership that Mercer had with Vebnet.

The alliance with Staffcare extends into Europe, and Mercer and Staffcare are already in discussions regarding the roll out of the technology to two further countries in the very near future.

Staffcare's technology platform will replace Mercer's current flexible benefits administration platform and will be made available to Mercer's existing clients immediately. Clients and their employees will see the benefits of an improved look and feel, much greater flexibility and quicker implementation timescales as a result.

Alan Whalley, UK chief executive at Mercer, commented: "Mercer is committed to playing its role in the future evolution of employee benefits in the UK and adopting a market-leading position in terms of thought leadership, innovation and client service. As part of this we need to offer our clients and their employees the very best technology platform available, so after extensive due diligence we are delighted to sign the agreement with Staffcare. This complements our extensive consulting and broking capabilities, enabling us to bring genuine end-to-end solutions to our clients."

Jonathan Mindell, UK & European leader for Mercer's outsourcing business, said: "We have a clearly developed strategy for our outsourcing business that aims to transform the market through service excellence, innovation and a focus on 'putting members first'. The Staffcare platform is a perfect complement to our administration expertise and will integrate with other Mercer technology to make the concept of a benefits portal a reality."

Phil Hollingdale, CEO and Founder at Staffcare, said: "We are delighted that Mercer has selected Staffcare technology to support its flexible benefits business. Not only is this further validation of Staffcare's position as the system of choice for employee benefit consultants; it also reinforces the requirement in the marketplace for a full service solution, encompassing advisory and delivery expertise."

Mercer is a leading global provider of consulting, outsourcing and investment services. Mercer works with clients to solve their most complex benefit and human capital issues, designing and helping manage health, retirement and other benefits. It is a leader in benefit outsourcing. Mercer's investment services include investment consulting and multi-manager investment management. Mercer's 18,000 employees are based in more than 40 countries. The company is a wholly owned subsidiary of Marsh & McLennan Companies, Inc., which lists its stock (ticker symbol: MMC) on the New York, Chicago and London stock exchanges. For more information, visit www.mercer.com

To find out how Staffcare can help with your total reward strategy visit www.staffcare.net